

Multi-Role Partnership

Client Type: Reinsurance Provider

Talent Partnership Relationship: 5+ years

Team Size: 2 Full-Time Consultants

- A leading wholesale provider of reinsurance reached out to Jacobson for support with two vacancies they needed to fill, a casualty product expert and an underwriter with expertise in financial professional products.
- For the first role, Jacobson's professional recruiting team facilitated the exhaustive search for a Senior Underwriter, FinPro, connecting with more than 160 potential candidates for this newly created role. The successful candidate needed to have significant underwriting experience in addition to product expertise in the property and casualty space. Our client also expressed a preference for a candidate who was in the region and could come into the office on occasion.
- Ultimately, we presented the client with six strong candidates, and one was selected for the role. The search was successfully filled within five weeks.
- The second search was for a Standard Casualty Product Expert. This role required very specialized, specific expertise in underwriting for financial professional products.
- Again, Jacobson sourced the industry, scouring our extensive proprietary database of insurance professionals and reaching out to our expansive network for referrals. We presented the client with three highly qualified candidates, and one was selected. The efficient search began in November and was completed in January.

